

Term sub-account

Introduction

This video shares how creating a term sub-account within your Manulife One account can help you save money on interest costs, protect yourself from rising interest rates, and help ensure you're paying down your debt.

Transcript

On-screen:

The Manulife Bank logo appears on a white background and upbeat music plays. The logo disappears and an animated woman appears on the screen. She's looking at her cell phone as she walks outdoors and passes a house.

Voice over:

With Manulife One, you can customize your mortgage to meet your needs.

On-screen:

The scene zooms out, and an enlarged version of the woman's cell phone screen appears on the right. The phone screen shows the Manulife Bank logo at the top and the text "Main Account" underneath it in black font against a white background. We see 8 red rectangular bars stacked on top of each other on the phone screen, indicating debt in the main account. A blue percent symbol appears in a circle over the bottom right corner of the phone screen, indicating interest rate. As the woman walks, we see gold coins dropping into the top of the cell phone. The gold coins convert to a green rectangular bar on the phone screen. The green rectangular bar drops on top of the red bars, reducing the number of red bars and indicating paying down debt. The woman smiles as the coins continue to fall into the phone, and the red bars decrease until there are only four left.

Voice over:

Your main account is a line of credit and you're charged a variable rate of interest called the base rate on the amount you borrow. You can pay down the debt in your main account as quickly or as slowly as you like. That's the flexibility of Manulife One.

On-screen:

A new screen slides in. The same woman is now indoors, and a thought bubble appears on the left, showing a blue percent symbol with a green arrow pointing up. Another thought bubble appears on the right, with the text "Low fixed rates" written in blue, as the woman smiles. A final thought bubble appears over her head, showing her phone screen, representing her Manulife One account.

Voice over:

But what if you're concerned about interest rates rising? Want to take advantage of low fixed rates? Or just want to be sure you're paying down your debt over time?

On-screen:

The scene zooms in on the phone screen and shows eight stacked red rectangular bars, indicating her debt. Six of the bars move up and off the screen, leaving two bars behind, indicating the amount of debt she's locking into a term sub-account. The door of a safe closes in front of the two bars and the lock dial on the safe door turns. The text "Term Sub-account: Year 1" appears on a green banner above the safe door. Like pages of a calendar, the safe and banner image flips off until year five is reached, indicating the passage of time.

Voice over:

With Manulife One, you can lock in part of your debt at a fixed rate for a period of time, such as five years, just like a traditional mortgage. The locked-in portion of your debt is called a term sub-account.

On-screen:

The scene changes and an animated hand holding a cell phone appears on the left of the screen, with the locked safe on the right. The phone screen shows the Manulife Bank logo across the top and the text “Main Account” against a white background with six stacked red rectangular bars, indicating debt in the main account. A revolving gold coin appears below the bars, surrounded by a gray circle. As the coin spins, the gray circle begins to change to green, while smaller coins move from the cell phone to the locked safe, indicating payments from the main account to the term sub-account. The locked safe door starts to gradually darken in colour from the bottom up, as if it is being filled. Once the circle around the gold coin on the cell phone screen is completely green, the gold coin is replaced by a green check mark, indicating paying down the debt in the term sub-account.

Voice over:

Like a traditional mortgage, you’ll make a principal and interest payment on your term sub-account each month. The payment is taken from your main account.

On-screen:

The scene changes and the animated woman appears on the left side of the screen with the locked safe representing the term sub-account on the right. While the woman looks at her phone, a thought bubble appears over her head with the question, “Close sub-account?”. A second thought bubble appears over her head with the question, “Renew Sub-account?”. The safe door opens, revealing one red rectangular bar representing the debt remaining in the term sub-account. The word “**Renew**” appears in the safe on top of the remaining red bar. The safe closes, indicating she has renewed the sub-account.

Voice over:

When the term is over, you can close the sub-account and move the remaining debt back into your main account or renew for a new fixed term.

On-screen:

The scene changes and the woman is standing in front of her house with her husband and son. The woman waves and they all smile. On the right side of the screen, three white bars appear and each displays a checkmark. The first bar reads “Save money”, the second reads “Protect yourself” and the third reads “Pay down debt”.

Voice over:

By putting some of your debt into a term sub-account, you could save money on interest costs, protect yourself from rising interest rates, and help ensure you’re paying down your debt.

On-screen:

The Manulife Bank logo appears against a white background. The website address “manulifebank.ca” and phone number 1-877-765-2265 appear below the logo. The upbeat music slowly fades away.

Voice over:

You can set up a term sub-account using online banking or by calling us at 1-877-765-2265.



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